

directResource Inc.

Medical Janitorial Hardware Personal Care

CERTIFIED MBE - EDGE - DBE • WWW.DIRECTRESOURCEINC.COM

Government and Private Industry Purchasing Solutions

- Medical Supplies • Janitorial & Maintenance • Electrical
- Plumbing • Clothing • Hardware • Personal Care

Certified Disadvantaged Business (DBE)
Business & State of Ohio MBE/Edge

CAPABILITY STATEMENT

Company Background:

Direct Resource is a small minority business that was established in 1989 with annual sales between \$8M and \$10M. Direct Import, Inc. was incorporated in Columbus, Ohio July 31st 1992 to import and distribute exam gloves. The company's name was changed December 30, 1997 to Direct Resource, Inc. with shareholder ownership remaining the same.

Direct Resource, Inc. was certified as a Minority Business Enterprise with the State of Ohio in 1996 and a Certified SBA Small Disadvantaged Business in 2001. In 1997, Direct Resource, Inc. was awarded its first state contract and in 2002 its first Federal contract.

Direct Resource, Inc. holds over twenty contracts with the State of Ohio, three Federal contracts and services 900 private customers. Direct Resource strives to build purchasing partnerships with both its customers and suppliers to provide reasonable pricing, superior service and one-stop purchasing support through its extensive product offering.

Products:

Over 500,000 items covering a full line of janitorial, maintenance, hardware, electrical, plumbing equipment and supplies; medical equipment and supplies, personal care products as well as clothing/uniforms.

DUNS: 619139058
FED ID: 31-1356609
CAGE: 3CHL6
CCR/ORCA: Registered
WAWF: Registered
Corp Status: Small Business



Minority Business Enterprise
Edge
Disadvantaged Business Enterprise (DBE)

GSA GS07F0214N, GS21F0029T

Contracts: V979P4442A

State Contracts: over 20 contracts

NAICS:

- 423220 - Home Furnishing Merchant Wholesalers
- 423390 - Other Construction Material Merchant Wholesalers
- 423450 - Medical, Dental, and Hospital Equipment and Supplies
- 423610 - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 423710 - Hardware Merchant Wholesalers
- 423720 - Plumbing and Heating Equipment and Supplies
- 423820 - Farm and Garden Machinery and Equipment Merchant Wholesalers
- 423840 - Industrial Supplies Merchant Wholesalers
- 424120 - Stationery and Office Supplies Merchant Wholesalers
- 424210 - Drugs and Druggists' Sundries Merchant Wholesalers
- 424950 - Paint, Varnish, and Supplies Merchant Wholesalers

FSC Codes Under Contract:

- 41-Hardware Superstore
- 61-Electrical Wire & Power Eqmt,
- 65-Medical, Dental Eqmt, 83- Carts, Medical Supplies
- 68-Chemicals,
- 72-Household / Comm'l Furniture & Appliances,
- 73-Food Prep,
- 79-Cleaning Supplies,
- 85-Toiletries

Medical	Janitorial	Electrical	Plumbing	Hardware	Personal / Safety	Safety/Misc
Convatec Baxter Hollister Kendall Tendasoft Coloplast Invacare Skincare Glove & More	Energizer Rayovac Rubbermaid Pullman Holt Kimberly Clark GoJo Am Rep Boardwalk & More	GE Hubbell Square D Cutler Hammer Eaton 3M Bussman Levitron & More	American Stand Sexauer Sloan Chicago Willoughby Zurn Delta Crane & More	Precisionaire 3M Klein Arrow DeWalt Greenlee Stanley Leatherman Tools & More	Fisher Scientific Colgate P&G Unilever J&J Playtex AoSafety Dial & More	Jerzee Stanley Vidmar AKRO-MILS Bayhead / Meco Buckhorn / Orbis Durham / Lista Edsal / Justrite Hallowell / Penko Relius & More

• 2121 CityGate Drive

• Columbus, OH 43219

• Fax: 614-337-1313



800-888-1928

(8:00 a.m. – 5 p.m. EST)



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cs@directresourceinc.com

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Think GREEN

For a Safe and Healthy Environment
 Call Us for Green Solutions!

CURRENT FEDERAL, STATE AND UNIVERSITY CONTRACTS

Title	Type	Index	Contract	Effective	Expiration	Min Order
Athletic, Workwear Clothing & Outerwear	ITB	GDC053P	RS908406	5/1/2006	4/30/2010	\$25.00
Batteries, Dry; Flashlights, Lanterns & Lamps	ITB	GDC048L	RS903705	5/1/2005	3/31/2010	\$25.00
Breast Pumps/Kits & Shields	ITB	MAC017L	RS900810	10/1/2009	9/30/2012	n/a
Cleaning Equipment & Supplies	STS	STS539U	7753900208	4/1/2008	3/31/2012	\$100.00
Corrugated Sheeting	ITB	OPI003N	OT900507	7/1/2006	6/30/2010	n/a
Drawer Slides	ITB	OPI054L	OT906608	4/1/2008	3/31/2011	n/a
General Hardware - Tools, Plumbing, Electrical & Related Items (Incom)	STS	STS511	7751100309	8/15/2008	7/13/2013	\$100.00
General Hardware, Tools, Plumbing & Electrical (J.A. Sexauer)	STS	STS511W	7751100307	12/1/2006	11/30/2012	\$25.00
Germicidal Disinfectant & Sanitizer Detergents	ITB	DMH017S	OT904406	10/1/2005	9/30/2010	n/a
Medical Supplies (Gloves)	STS	STS652	800031	9/1/2004	4/30/2013	\$0.00
Medical Supplies	STS	STS652Y	7765200308	2/1/2008	1/31/2013	\$15.00
Personal Care Items for Resale In A Commissary	STS	STS652Q	7765200105	6/1/2005	5/31/2010	\$15.00
Radio Repair Parts	ITB	MAC038L	RS902705	5/1/2005	4/30/2010	\$50.00
Steel	ITB	OPI015L	OT906707	5/1/2007	4/30/2010	n/a
Cleaning Equipment/Supplies/Chemicals	Federal	73	GS07F0214N	1/14/2003	1/14/2013	\$100.00
Industrial Supplies (Incom)	Federal	51V	GS21F0029T	8/6/2007	8/5/2012	\$100.00
Medical Supplies	Federal	65 II A	V979P4442A	7/1/2003	4/30/2013	\$100.00
The Ohio State University Ink Contract	OSU	OSU	06-51640612A	5/1/2006	4/30/2010	n/a
The Ohio State University Paper Contract	OSU	OSU	07-516407221A	5/1/2008	4/30/2010	n/a
The Ohio State University Estores (Fisher Scientific, Hardware, Electrical, Plumbing)	OSU	OSU	N/A	Ongoing	Ongoing	
Case Western Reserve Fisher Scientific MBE	CWR	CWR	N/A	Pending	Ongoing	

Contacts:

Alvin Lai, President
alvin@directresourceinc.com
Jack Weaver, Customer Service Mgr.
jack@directresourceinc.com
Cheryl Marcia, Controller
cheryl@directresourceinc.com

Facilities:

- 20,000 square foot integrated office and warehouse facility
- Over 25 distribution sites located throughout the United States

Customers:

State of Ohio agencies, Federal agencies, Universities, dental offices.

Company Expertise:

- Significant experience in government contracts and sales with many State of Ohio contracts, three GSA/VA contracts.
- Import and international experience
- Strategic supplier partnerships providing expertise in all product lines covered.



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